

Leadership Training - Fierce Conversations

Fierce Conversations® teaches attendees how to ignite productive dialogue that interrogates reality, provokes learning, resolves tough challenges and enriches relationships. It's the place to begin, the cornerstone of great leadership, healthy cultures, intelligent strategies and whole-hearted execution.

Are you and those around you openly discussing the most important issues...right now? Or is lack of communication putting your goals at risk? As a leader—of projects, programs or people—your central function is to ensure conversations drive results, inspire innovation, and support necessary change.

What is “fierce”? To be fierce means to be authentic, present, and real in day-to-day conversations. Real can be scary. Yet it is the unreal or missing conversations that are costly—in terms of morale, engagement, and performance.

http://www.fierceinc.com/uploads/pdfs/20110628_fierce_onesheet_conversations.pdf

Fierce Conversations 2-day Outline

Day 1:	Day 2:
<ul style="list-style-type: none">• Introductions & Overview to the concept of Fierce Conversations• Conversational Challenges• Three Foundational Ideas of Fierce Conversation• Four Objectives of Fierce Conversation• Seven Principles of Fierce Conversation • Conversation Model 1: Team Conversation	<ul style="list-style-type: none">• Review of Lessons learned from Day 1 • Conversation Model 2: Coaching Conversation• Conversation Model 3: Confrontation Conversation• Conversation Model 4: Delegation Conversation • Wrap Up & Evaluation

Who should attend?

Anyone who wants to:

- Build a more engaged team
- Improve their communication
- Reduce staff turnover

What will I take away from this workshop?

As an individual you will:

- Learn what it means to ‘coach’ in order to get to the bottom of an issue
- Be introduced to practical conversational tools you can use every day at home and at work
- Begin to develop the skills that you need to address challenging issues and address priorities

As a leader you will:

- Develop valuable skills to work with team members to improve performance
- Learn practical approaches for developing your rising stars (succession planning)
- Learn practical ways to gather input and get buy in from your team or direct reports
- Reap the benefits of creating a culture of collaboration and participation

As a team you will:

- Be more engaged
- Become more cohesive & productive

As a businesses entity you will:

- Improve the way you work with clients

- Retain staff through improved communication strategies
- Develop common approaches and language to address important issues

About the Facilitator

Rachel Foster MN CMC CEC PCC is an enthusiastic and seasoned facilitator, certified executive coach, and communication specialist with diverse experience in the private and public human service sector in Canada & the UK.

She is passionate about supporting others to be the best they can be in everything they do and is committed to growing effective, productive, healthy individuals so they can live their best life with no regrets!

To learn more about Rachel visit www.rachelfoster.com

How to register

This workshop requires between 24 – 27 participants. There are trademark materials that have to be ordered for the course and therefore we need to enforce the deadline of April 20, 2012 for registration. If we have more than 27 people interested Rachel will offer another session in the near future.

As this is a leadership course people can apply for non-accredited leadership bursaries for the tuition. The bursary application must be completed and sent into the AASCF as soon as possible. Please note we can only offer one bursary per agency, if we receive more than one request we will send it back to the Executive Director for a decision.

Also there will be no refunds for this course, should you not be able to attend you will need to find an alternative person to take your place.

Cost includes course materials

Lunch is not including in the cost.

As we are in the mall there are many places to grab a quick lunch or participants can bring a bag lunch

Other refreshment will be included throughout the 2 days

Parking is free

If you are from out of town the closest hotel is the Sheraton Four Points

Rachel Foster MN CMC CEC PCC

Leadership Training – Fierce Conversations

May 14th & 15th 2012
Edmonton
9:00 am – 4:00 pm

AASCF Training Room, Suite 258, Bonnie Doon Mall
8330 – 82 Avenue

Please print and mail, E-mail or fax with your payment to:

Alberta Association of Services to Children and Families
Suite 255, 8330 – 82 Avenue
Edmonton, AB T6C 4E3
Telephone: (780) 428-3660 Fax: (780) 428-3844 Email: dpapineau@aascf.com

Registration fee:

AASCF Members

\$425.00 + GST \$21.25 = \$446.25

Non Members

\$450.00 + GST \$22.50 = \$472.50

Amount _____

Amount _____

We accept Visa/MasterCard/American Express/ cash or cheques

Credit card type and #: _____ **expiry:** _____

REGISTRATION DEADLINE April 20, 2012

Name of Agency: _____ **Phone:** _____

Email: _____ **Address:** _____

Postal Code: _____ **City:** _____

Main Contact Person: _____

Name of Person/s Attending:

1 _____

2 _____

3 _____

4 _____